

inControl

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Left to right: Simon Church, Commercial and Sales Director and Neil Allen, Chairman of Stony Stratford Cricket Club

Control Group bowl for Stony Stratford Cricket Club

Control Group has become the official sponsor of Stony Stratford Cricket Club, signing a 3-year deal with the club, to begin in April.

CONTROL GROUP

Simon Church, Commercial and Sales Director of the Group said that they are really pleased to be supporting the club. "It is great for us to get involved with local teams like this and show our support."

The Group will be the official sponsor of all Stony Stratford Cricket Club teams as well as supplying any practical support they can.

Simon said that the company also hopes to be able to help the Cricket Club out in ways other than

sponsorship. "We often have redundant furniture collected from our work in interiors and relocation that need new homes. Rather than throw away unwanted furniture we always try and find a home for it. Hopefully we can now give some of this to the Cricket Club."

Neil Allen, Chairman of Stony Stratford Cricket Club said that they are thrilled to be working with Control Group. "As the premier cricket club in Milton Keynes, we are delighted that a company of the stature of Control Group have chosen us and we are looking forward to working

together over the course of what we hope will be a number of successful seasons."

Neil continued, "As a club we have grown dramatically over the past few years and this sponsorship will allow us to continue to invest in providing cricket to children and adults alike."

The Control Group logo will be appearing on team shirts, banners, fliers and the Stony Stratford Cricket Club website, as well as any supporting livery.

Join Control Group in wishing them a rewarding season...

Welcome to inControl

Welcome to the first edition of inControl the quarterly newsletter from Control Group.

Control Group is a leading provider of business services offering: document archiving, document destruction, business moves, interior design and IT services to its clients.

Its Milton Keynes warehouse gives the company access to 50,000ft² of warehouse space with the capacity to house up to 800,000 documents. Control Group employs a 42-strong workforce, trained across all aspects of the business to ensure ease and flexibility on call-outs.

We hope you enjoy inControl as it keeps you up to date with Control Group's latest news and informs you of how the company may be able to help your business in other areas.

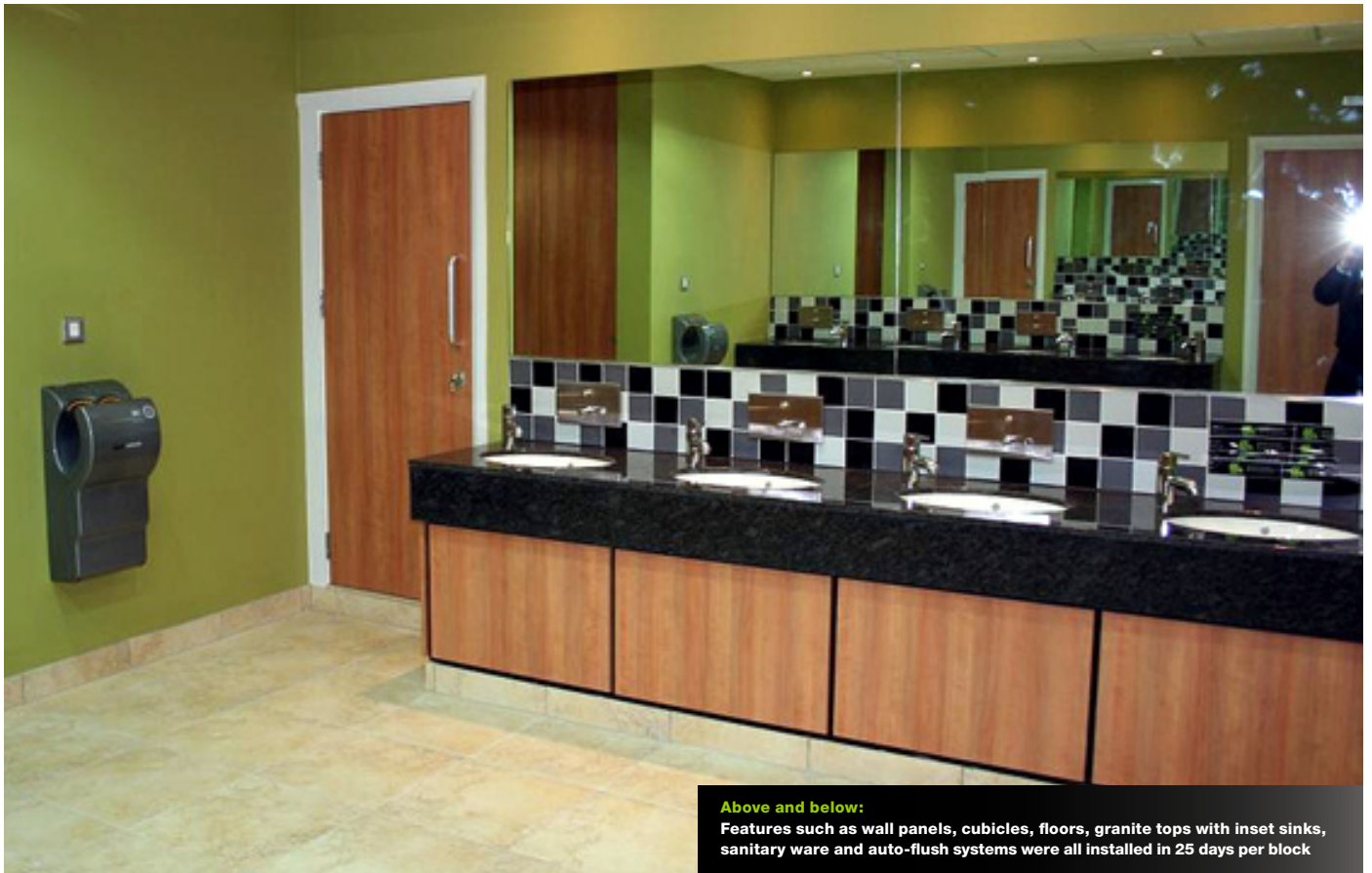


This month

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Above and below: Features such as wall panels, cubicles, floors, granite tops with inset sinks, sanitary ware and auto-flush systems were all installed in 25 days per block

£1 million interior design and build project complete

Control Group has completed a £1.1million interior design and build project for a multi-national company based in Milton Keynes.



INTERIORS

The project, which was spread across two of the company's buildings, transformed 16 toilet blocks across five floors in one building and three floors in another.

The project team worked to complete the job within four months of the initial start date with each block taking 25 days to transform. The team installed wall panels, cubicles, floors, granite tops with inset sinks, sanitary ware and energy saving auto-flush systems. As well as completing the basic re-build, Control Group was also responsible

for the finishing touches such as mirrors and accessories.

Mary Crampton, Head of Interiors for Control Group said, "We had to complete works while the building was occupied which meant working on one or two floors at a time. It is our job to make sure there is as little disruption as possible."

"The client feedback we have had has been great," Mary continued. "They were very pleased that both the budget and deadline were met and that the work was carried out to such a high standard."

Control Group is currently carrying out further works at other locations for the company.





Left to right:
John Daly, Senior Group Sales
Executive and Simon Church,
Commercial and Sales Director

Control Group: 25 years of excellence

Control Group was established from small beginnings in 1985. Today it is a large multi-divisional company offering shredding, archiving, relocation, interiors and IT systems to its customers.

■ CONTROL GROUP

Control Group began as a small relocation company, based in Olney, servicing mainly local clients. As the archiving and shredding side of the business took off, the company was in need of more warehousing space and centralised its operations at its current facility in Milton Keynes.

Simon Church, Commercial and Sales Director of Control Group said, "We work with a lot of big companies that have their head offices here and are delighted to have developed many of the strong iconic Milton Keynes-based brands into key

customers." The Open University, the Chamber of Commerce and Milton Keynes College all appear on Control Group's client list.

"Our business continues to grow from companies seeking to increase efficiency in their own businesses and ensure compliance at competitive cost for the storage and destruction of data connected with their operations," explained Simon. The practical side of this is that Control Group can help companies free up office space being used for high cost storage of documents, files and boxes, as well as reduce time spent by employees in shredding documents in-house and increase the security and recycling standards achieved.

Simon said it is Control Group's flexibility and willingness to offer a personalised service to clients that is the key. "We get a lot of our clients coming to us saying, 'I know you don't normally do this but ...'. We try to be as flexible and as innovative as we can for our clients."

Control Group works across five different platforms meaning its 42-strong workforce is trained across all aspects of the business. This means there is less need for multiple call outs which is a huge benefit to customers.

It is clear that Control Group's success is down to its honesty and integrity in its working practices. "It's the little things that actually don't cost any money that are the most important things in business," said Simon. "That's where strong relationships come from."

Perfect backup with Control Group

■ IT SYSTEMS

Control Group has joined with PerfectBackup to offer its customers online, secure data backup, accessible 24 hours a day, seven days a week, maintaining business continuity for Control Group and their customers.

For most businesses losing even a day's data can cost a huge amount of time and money. Many companies backup the data on their server to tapes each night. The tape is then ejected and stored offsite. Not only does

this process rely on a member of staff remembering to do it, the magnetic tapes that the data is stored on are prone to damage and loss. And then there is the cost of the tapes themselves, servicing the machines and the hassle of manually taking the tape away to be stored offsite.

Control Group has partnered with PerfectBackup to offer its customers the more secure option of backing up critical business data online. Backups are fully automated with the frequency

determined by the company. The data is then stored at two secure data centres, one in Edinburgh and one in London, to be accessed as and when it is needed. Once the backup is complete the company receives a comprehensive report by e-mail detailing new, changed and deleted items.

Paul Davies, Head of IT at Control Group said that this system has been incredibly popular, with 90% of the Group's existing IT clients signing up. "This is one of those things that you hope you will never have to use,

but if something does go wrong and you do need to restore data it is important to be safe in the knowledge that this can be done easily and with little fuss. It is just a more efficient way of storing business files. And it's cheaper as well."

All backups and data are securely encrypted and password protected and, if any files are lost, the customer can log on remotely to their online portal and transfer files back to the PC or network by simply dragging and dropping files onto their server.



One step closer to environmental standard

Control Group is making significant progress in its bid to obtain the ISO14001 Environmental Standard. The Group recently had the first of two audits to ensure it was conforming to the Standard's requirements.

■ CONTROL GROUP

Maria Harbod, Compliance Director for Control Group achieved CIEH Level 3 Environmental Management Certificate in December to help implement ISO14001. "It is so important to protect the environment, everyone should be doing their bit,"

she said. "We are constantly measuring our energy use and setting targets to reduce our fossil fuel consumption and CO₂ emissions. We always consider the credentials of possible suppliers and products before purchase."

Control Group has always been a company with a conscience when it comes to the environment.

Operating five different services means that it has more opportunity than most to demonstrate its green credentials.

Simon Church, Commercial and Sales Director for the Group said, "If it ends up in landfill, we've failed. When we have to dispose of items we always do it in the most environmentally friendly way we can. On relocation jobs we get asked if

we can get rid of all sorts of things: fridges, freezers, microwaves. We will always look to see if we can find a charity that can use the items."

As well as separating all waste for recycling, using lights on PIR (movement) sensors and having the heating and air conditioning on a timer, Control Group uses trackers and limiters on its moving vehicles to keep fuel consumption to a minimum and avoid unnecessary mileage. It also operates, what Simon believes to be, the only management and sales force car fleet in Milton Keynes, made up entirely of frugal hybrid Toyota Prius cars.

Simon continued, "We are a medium-sized company so anything we do is not going to change the world, but we are doing our bit and it all adds up."

The second and final audit for the Standard is due in June.

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